



Introduction to MFC Global Investment Management (MFC GIM)

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MFC Global Investment Management ("MFC GIM")

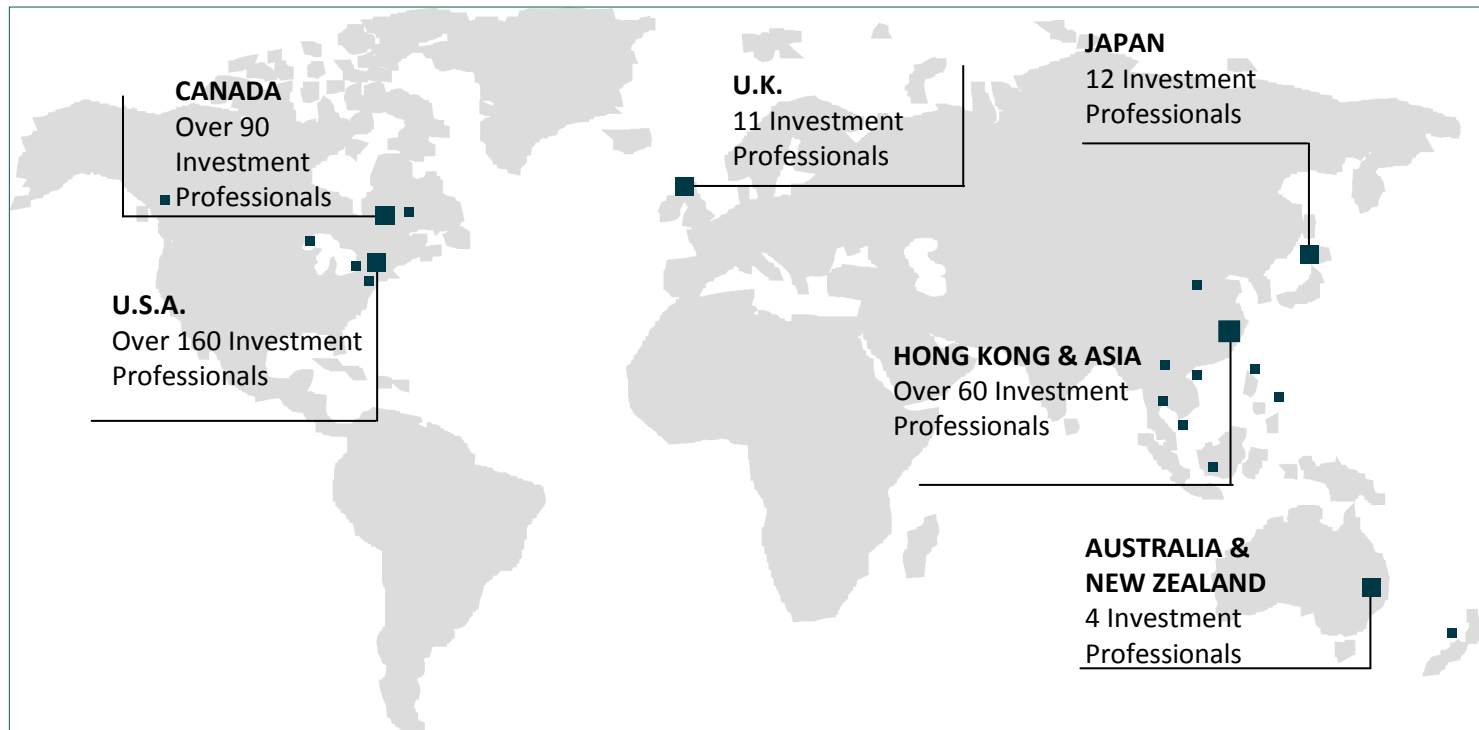
- MFC GIM is the Asset/ Investment management arm of Manulife Financial
- Employs over 300 investment professionals world-wide, including more than 80 in Asia
 - Manages money on behalf of Manulife Financial, its retail clients and for external institutional clients such as pension funds
 - Manages US\$ 287 billion in AUM globally (as at December 31, 2009)



MFC Global Investment Management ("MFC GIM")

- Significant growth in Asia. Now manages US\$ 32.5 billion in AUM in the region (as at 30 November 2009)
 - Newly expanded Greater China and ASEAN desks and new asset management business in the region, including Taiwan and China
- Offers global investment expertise coupled with local market insight, award winning managers and products

Over 330 Portfolio Managers & Analysts On-The-Ground in Major Markets



- Office Locations: Pacific Region – Hong Kong, China, Indonesia, Malaysia, Philippines, Singapore, Taiwan, Thailand, Vietnam, Australia, New Zealand, Japan
- U.S.
- Canada
- United Kingdom

As of December 31, 2009

March 26th, 2010

World-class Investment Professionals with Local Expertise

Local market intelligence achieved through a widespread network of experts on the ground in Asia.

81 total investment professionals in Asia



As at December 31, 2009

March 26th, 2010

What makes MFC GIM unique in Asia?

MFC GIM's value proposition as a large, global investment manager with expertise across multiple asset classes is reinforced by five key differentiating factors:

- **Long, established presence in Asia**

Representing over 100 years of Asia asset management expertise and broad understanding of Asian markets.

- More than 80 investment professionals based in 10 countries and territories in Asia

- **On-the-ground local teams across Asia**

Our teams of portfolio managers and analysts offer clients access to world-class global investment expertise and detailed, local insight into the region's markets.

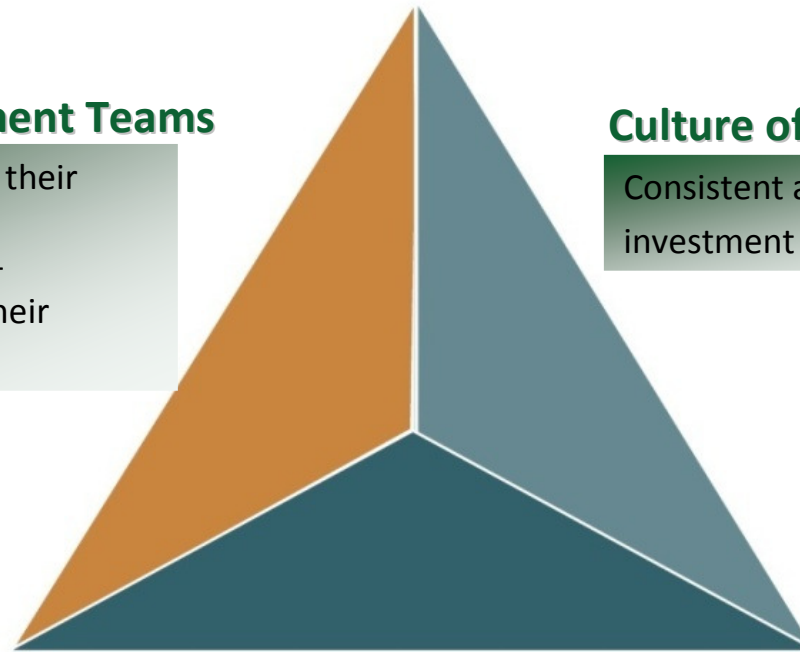
What makes MFC GIM unique in Asia?

Empowered Investment Teams

Managers who can act on their convictions, resulting in consistent, long-term out-performance relative to their benchmarks

Culture of Risk Management

Consistent adherence to disciplined investment style and process

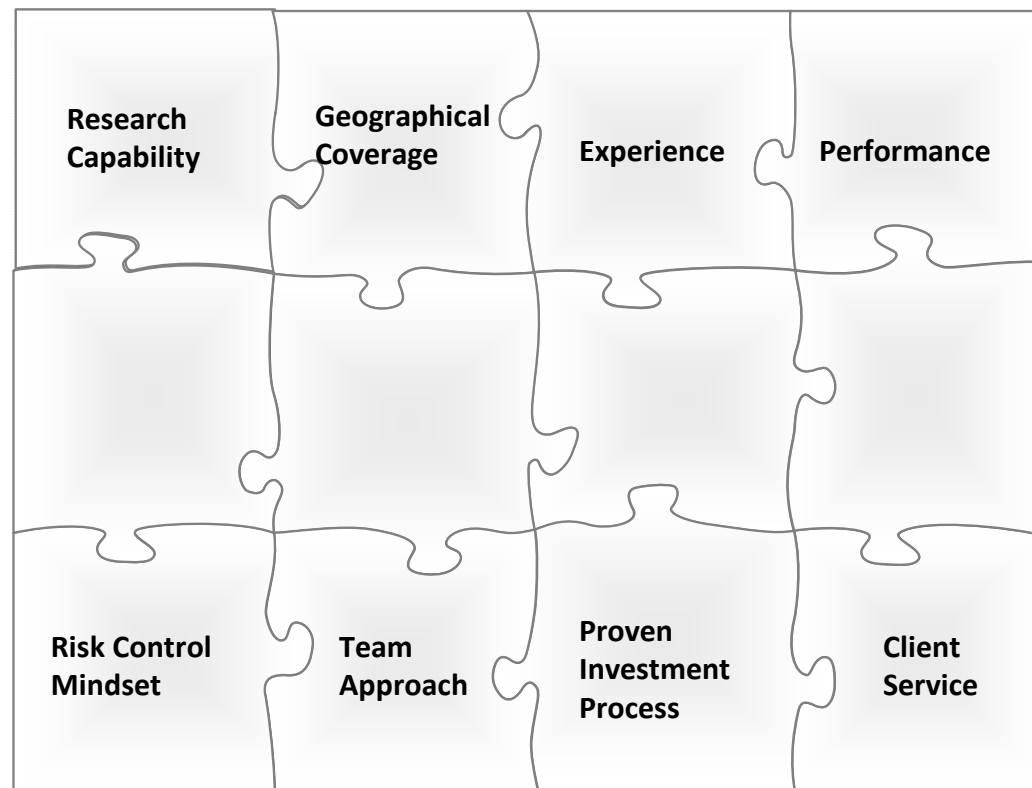


Organizational Strength & Breadth

Strong commitment, with support and infrastructure to ensure long-term success

Asian Footprint

MFC Global Investment Management's broad Asian footprint allows us to uncover and exploit the market inefficiencies inherent in the developing Asian markets.



Investment Solutions Highlights: Fixed Income

Award-winning Asia fund management team: 7 MFC GIM portfolio managers named “Most Astute Investors in Local Currency Bonds 2009” by The Asset’s Benchmark Research Survey.

- 26 investment professionals in Asia, 40 on the North American Fixed Income teams
- Utilize multi-disciplined approaches to fixed income management
 - duration, spread, credit, interest rate anticipation
- A key differentiator is our deep credit research capabilities in Asia and globally.
- As well as a range of individual market funds and fixed income strategies, including:
 - Asia Total Return Bond
 - Hong Kong Bond
 - Yen-denominated Active Bond



Investment Solutions Highlights: Equity

43 equity managers and analysts in Asia, 67 in North America and 9 in Europe.

- Award-winning teams. Recognized with an award for “Best Fund over 10 years for Japan Equity” by Lipper Funds Awards, Hong Kong 2009.
- Manulife China Opportunities Fund was recognized for “Best Fund over One Year for Greater China Equity” at the Lipper Fund Awards, Canada 2009.
- Offer a range of individual market funds and equity strategies, including:
 - Asia Pacific Growth
 - Greater China
 - Dragon Growth

Regional and local awards



Winner of the **best onshore fund house** for 2009, (Manulife Asset Management Indonesia), managed by MFC Global Investment Management

Asia Asset Management

THE JOURNAL OF INVESTMENTS & PENSIONS

BEST OF THE BEST AWARDS

Leadership in Fund Management 2008 - MFC Global Investment Management



Fixed Income Fund Managers named **"Most Astute Investors in Local Currency Bonds 2008"** in The Asset magazine's Benchmark survey

Most Innovative Product (Vietnam) 2008 - Manulife Vietnam Progressive Fund, managed by MFC Global Investment Management

Manulife Global Fund - Japan Growth Fund - Recognized by **Lipper** as the best 10-year fund for Japanese Large Cap equities 2009



LIPPER
FUND AWARDS 2009
HONG KONG

Manulife China Opportunities Fund - Recognized by **Lipper** as the best 1-year fund for Chinese equities 2009



LIPPER
FUND AWARDS 2009
CANADA



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